

Nahuel Candia

CEO & Founder at Rebill, Inc.

6+ years in technical management roles and over 8+ years of experience in IT, with experience mentoring and training both senior engineers and non-technical people.

+54 11 6686 2583 | nahuelcandia@gmail.com | Birthday: 03/22/1994 (27 years old)



PROFESSIONAL EXPERIENCE



Rebill

Buenos Aires, Argentina

CEO & Founder

Jan 2018 – Present

Cloud solution for global scale recurring billing and payments processing.

- Developed an Open Source PCI-Compliant Serverless Proxy and "Blackbox" that replaces sensitive information on-the-fly for inbound and outbound traffic, relying on the AWS infrastructure. [View more](#)
- Achieved PCI Compliance SAQ-D in less than 2 months, with a total cash investment of USD 1,200.
- Closing a seed round with global investors of 650k at 4M valuation.
- Processing over 2,000 subscriptions every month in Mexico and Argentina.
- Official Partners of MercadoPago (NASDAQ: MELI)



Ando.la (Acq. By [Moova](#))

Buenos Aires, Argentina

Interim CTO

September 2017 – December 2018

Ando.la is an "Uber of logistics" in Argentina. It enables the easy and fast transport of small to medium size packages within the country by the collaborative use of Motorcycles, Bikes, Vans, and any way of transport.

- Project Management and Product Owner. Managing: 4 full-stack developers.
- Agile Methodology using Atlassian Jira (Standup meetings, Sprint/Backlog/Release, and version Planning)
- Planning with in-house (3 developers) and outsourced resources (4 providers).
- Migration from Azure to AWS (CloudFront, Lambda, RDS, EC2, API Gateway) and then to Google Cloud.
- Serverless Infrastructure integrated with Jenkins for CI/CD.
- Migration from .NET & MS SQL Server to Node.JS + MySQL; and from ionic to React

Native.

- FrontEnd: AngularJS.

- Technical Hirings.



Shopear

Buenos Aires, Argentina

Head of Product

February 2017 – July 2018

Product owner/manager. In charge of all decisions involving product development, from design to programming, including road-mapping and product-market-fit.

Shopear is an e-commerce platform for product discovery. The fancy.com for Latin America.



Shovel Apps, Inc.

Buenos Aires, Argentina / San Jose, CA, USA

CEO / Co-Founder

January 2014 – February 2017

Smart commerce (SaaS) company focused on helping merchants to increase their sales by offering a seamless platform for the easy creation of mobile e-commerce apps and Facebook Messenger Bots.

As CEO and founder, I led the company from the ground-up. Some of my roles and biggest contributions to the company were:

- Raise a total of U\$D 650k in funding at a 6M pre-money valuation from angel investors in Silicon Valley and Latin America.
- Pitch on-stage at the SLUSH 100 Competition in Helsinki, Finland to an audience of over 14,000 attendees.
- Recruit, train, manage and expand our team to the first 10 key employees (3 in sales, 4 engineers, 1 marketing, 2 product designers).
- Lead the technical team to develop the first MVP.
- Closed our biggest deal with Mercadolibre (Ebay Latin America).
- Plan the next year of the product roadmap: a redesigned platform ready to scale up and support large quantities of customers.
- Join and participate of MANOS Accelerator (Powered by Google) in San Jose, CA, with Demo Days at Andreessen Horowitz & Google HQ. [2015]
- Represent Argentina and showcase our product in Dublin Web Summit (Dublin, Ireland). [2015]
- Define the financial projections and growth strategy for the next 3 years.

Full-Stack Developer

December 2013 – January 2014

Front-End Development: re-designed and developed the whole platform to be responsive to mobile devices.

Hybrid Mobile Development in PhoneGap for Android and iOS.



Globant (NYSE: GLOB)

Buenos Aires, Argentina

Full-Stack Developer

February 2013 – December 2013

Front-End Development & Hybrid Mobile Developer

Walt Disney Parks and Resorts Online (Shadow Developer). Collaborated improving the performance in HTML, CSS3 and fundamentally JS. These landings have over 100k daily views.

MTR Mobile Web App for Bally Technologies (a leading company in the Casino's industry - www.ballytech.com), showcased at Global Gaming Expo in Las Vegas for over 16,000 attendees. Developed using .NET, and a custom made the cross-platform mobile framework in Javascript.

CERTIFICATIONS



AWS Certified Solutions Architect - Associate

July 2020

Credential ID: YZ40XKN2F244QKS9

[See Credential](#)

Valid until July 2023.



AWS Certified Cloud Practitioner

July 2020

Credential ID: 4LJD4MPCN2R1QNKJ

[See Credential](#)

Valid until July 2023.



Massachusetts Institute of Technology

March 2016

Certified in Disciplined Entrepreneurship & New Ventures

Admissions Interviewer & Mentor for the MIT Global Entrepreneurship Bootcamp (GEB)

Seoul, South Korea / Boston, MA, USA

EDUCATION



Goldsmiths, University of London

2020 - 2024

Bsc. in Computer Science



Carlos Pellegrini High School of Commerce

March 2012

Degree in Commerce

Buenos Aires, Argentina

LANGUAGES



Spanish (Native Proficiency)



English (Advanced / Professional Proficiency) – IELTS C1

SKILLS

Front-End Web Development

Well known: HTML, CSS, JavaScript, jQuery.

Familiar with: React.JS

Back-End Development

Well known: Node.JS, PHP

Familiar with: C#/.NET MVC4, Ruby on Rails.

Software Development

Well Known: C#, WPF, VB

Familiar with: Java

Mobile Development

Well known: PhoneGap, Ionic

Familiar with: React Native, PWA

Cloud Infrastructure & CI/CD

Well known: Amazon Web Services, Azure, Google Cloud, Jenkins, Github Actions.

Familiar with: Heroku, Digital Ocean, Vercel, Docker.

Setup & Administration of Load Balancers, CDN, Serverless Functions, Clusters, VMs and complex fault-tolerant architectures.

Management

Methodologies: Lean, Disciplined Entrepreneurship (MIT Entrepreneurship Methodology), Agile: Scrum, Waterfall.

Tools: Atlassian Jira (setup & management), Asana, Basecamp, Trello.

Management of team up to 14 people ranging

from developers, customer success, marketing, operations and sales using Scrum Agile Methodology: Sprint Planning, daily standups, showcases, retrospectives, versioning and releases in conjunction with the CTO and COO.

PMP Certification preparation in progress (expected by Q1 2021)

CMS

Well known: WordPress, Joomla, Drupal, WooCommerce, Magento, Prestashop, CS-Cart.

Very Familiar with: Magento 1.x & 2.x.

Databases: MySQL, Oracle DB, MS SQL Server, DynamoDB, MongoDB.

Code Versioning: GIT, SVN, MSFT TFS.

Design/Mockups

Very Familiar with: Sketch, Balsamiq, Adobe Illustrator, Adobe Fireworks and Invision,

Marketing

Facebook Ads, Google Ads/Trends/Analytics. Hubspot Platform (as CRM, Marketing and development). HootSuite.

Setup Funnels. Heatmaps & QA Analysis.

Recruiting

Interviewing technical and non-technical people based on a hard and soft-skills analysis.

Business Administration (Argentina & USA)

- Business Formation and Administration (tax reports to IRS and AFIP).
- Build Investment Rounds (SAFE & Convertible Notes).
- Preparing financial reports for investors.
- Financial Projections with KPIs.
- Benchmarking.
- RSPA & Advisory Agreements
- Partnership Agreements
- Consulting Agreements with vesting clauses.
- Setup & Management of ERP and internal

processes.

- Corporate Fundraising Strategy.
- Plan and set investment rounds (SAFE, Convertible Notes).
- Manage Capitalization tables with multiple investors and funds globally.
- Corporate Legal Contracts both in Latin America and Silicon Valley (company formation, dependencies between branches, employees Stock Incentive Plan, partnership agreements, and consulting contracts).
- Build Investment Pitch Decks & Sales Presentations.